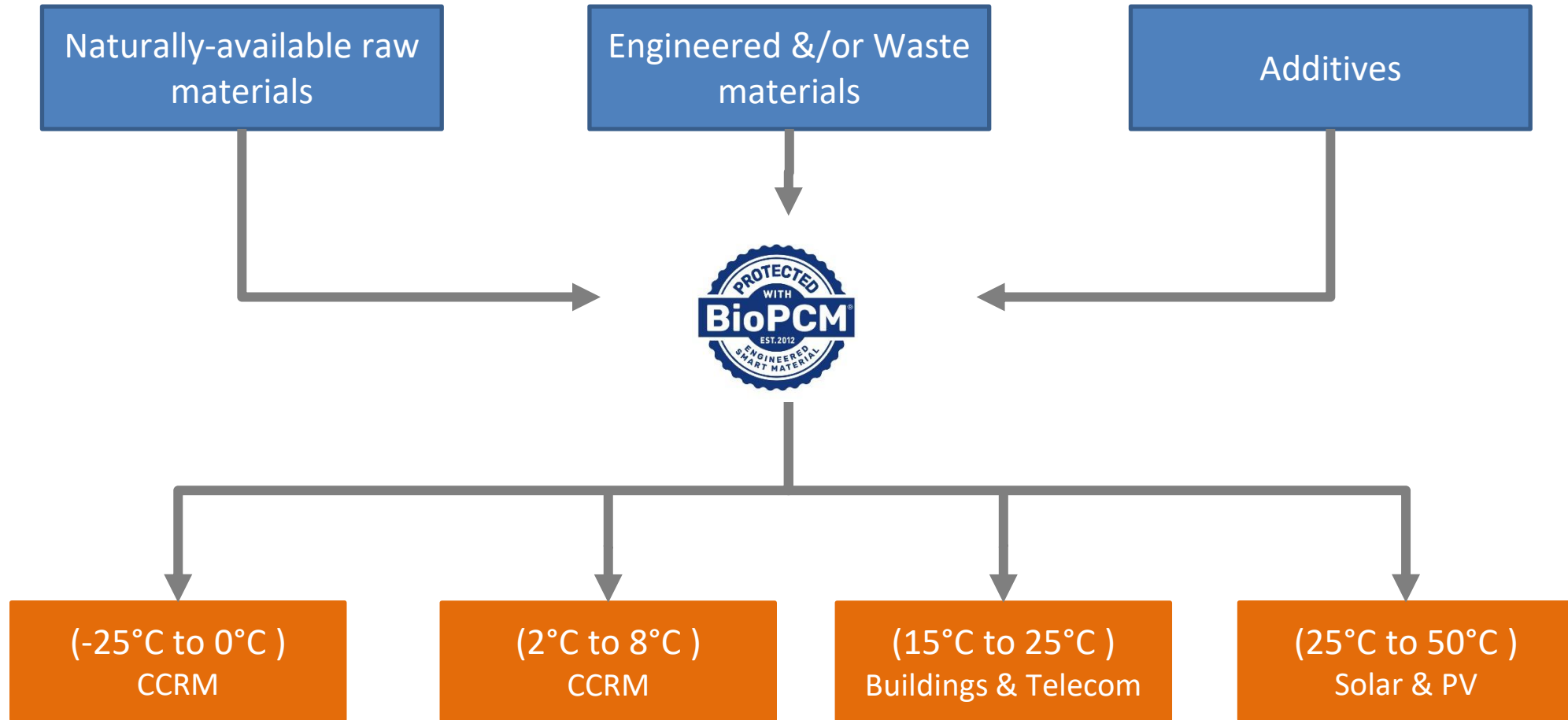


# BioPCM® - Engineered smart materials from GWT



CCRM: Cold chain, Refrigeration & Mobility

# Advanced materials leader, focused on temperature management and decarbonization

**Our Vision:** Smart Materials for People & the Planet

## Target applications



**Energy Efficiency & Storage**



**Cold Chain, Refrigeration, Mobility**



**Telecom & Data Centers**

## Technology platform



# Case studies – Results of deployment of BioPCM® in cold chain refrigeration and packaging

# BioPCM® in fridges maintains safety, reduces kWh consumed and avoids waste

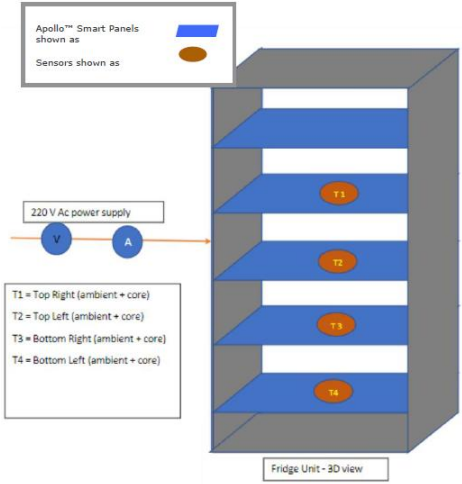
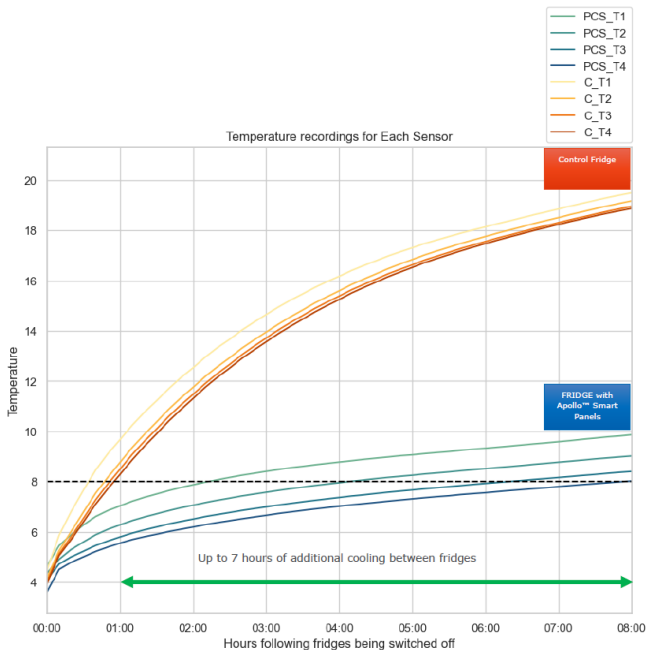
**CHALLENGE**

Power outages and mechanical failures of compressors, HVACs, trucks and fridges

01



**SOLUTION**



# BioPCM® in cold storage transport has been deployed by the top 3PLs in the world

CHALLENGE

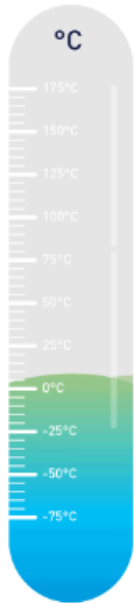
Smaller, lighter shipments that can last prolonged periods

02



Leading 3PLs in the cold storage industry

SOLUTION



- Longer duration protection from BioPCM® eliminates product waste.
- Longer duration = longer driving range for vehicles.

## Extended protection from BioPCM® reduces product waste

Parcel Solution Thermal Testing Results: 4L Solution				
ISTA 7D Ambient Profile	Conditioning Temperature	Duration Between 15-25°C (hrs)		Additional Protection Provided by BioPCM® (hrs)
		Current customer solution	DualTemp 18/23 BioPCM®	
Summer	15°C	137	200	63
	20°C	70	96	26
Winter	25°C	94	148	54
	20°C	68	70	2



# Deployed in Asia, BioPCM® enables load shifting, reduce kWh consumed and address ESG goals

**CHALLENGE**

Ambitious ESG commitments with few easy-to-deploy options

03



**SOLUTION**

Pilot partner in cold storage warehouse



Goals

Results

Shut off >2 hours

5.5 hours of shut off achieved; 9.5% of load shift savings achieved

Reduce energy consumption

4.5% HVAC savings achieved

Reduce temperature fluctuation

After BioPCM was installed, temperature stabilized (no fluctuations)

# Case study #5: Deployment of BioPCM® in a cold storage warehouse

- Goal:
  - Extend HVAC shut off >2 hours
  - Decrease overcooling (reduce energy consumption)
  - Reduce temperature fluctuation
- Products used: BioPCM in bottles



<u>Goals</u>	<u>Results</u>
Shut off >2 hours	5.5 hours of shut off achieved; 9.5% of load shift savings achieved
Reduce energy consumption	4.5% HVAC savings achieved
Reduce temperature fluctuation	After BioPCM was installed, temperature stabilized (no fluctuations)